Learn more about your Member Benefits at

www.tmait.org

PROGRAM ENHANCEMENTS 2016

Long Term Disability (LTD)

- LTD own-specialty definition increased from 5 years to 7 years
- Liberalized age reductions:
- o From \$2000 to \$5000 at age 65
- o From \$400 to \$2000 at age 70
- o Termination age increased to 75
- Eliminated Third Party Offset
- Added Student Loan Reimbursement Provision at no additional cost
- Created a "No Cost Insurance" program which provides a \$5000 monthly benefit to qualifying new physician members and qualifying member residents

Business Overhead Expense (BOE)

Revised monthly maximum from \$35,000 to \$50,000

Member Term Life

In addition to LTD benefits, the "No Cost Insurance" program provides a \$50,000 term life benefit to qualifying new physician members and qualifying member residents

THE TMA INSURANCE TRUST AND AGENCY

offer TMA Members access to an extremely broad range of insurance products - from cost-effective group insurance plans to individual products tailored to specific needs.

IATIVE

2017

LTD Loyalty Program

Provide 25% premium discount for all LTD participants 50 or over and have been insured 10+ years

Individual Disability

Permanent 10% premium discount for Guardian Individual Disability Insurance

2016 FINANCIAL RESULTS

\$7.4 Million LTD Gain

\$1.1 Million BOE Gain

\$500,000 Life Gain

\$1.3 Million Health Loss

\$7.7 Million
Overall Gain



ANNUAL REPORT

12,604

TMA Insurance Trust Certificate Holders

Premium Stabilization Fund exceeds

\$87 Million

\$24 Million Premium Contributions

Benefit Payments

\$22 Million⁺

3.0%

Rate of Return on Invested Assets Life 30.3%

6.3% Dental 6.8%

BOE

Health 13.2%

Long Term Disability 30.0%

AD&D 13.4%